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**Our Team**

## Marco Capaldi, AFC

Program Director

## Bianca Suchite

Program Coordinator

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Visit our website to see

how we can help:

**www.vbocnewengland.org**





[www.sba.gov/offices/headquarters/ovbd](http://www.sba.gov/offices/headquarters/ovbd)

Funded in part through a Cooperative Agreement with the U.S. Small Business Administration

***Empowering Veteran Entrepreneurship from Transition to Small Business Success***

**Serving New England**

**RI, MA, CT, ME, NH, VT**

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**SERVING VETERANS THROUGHOUT NEW ENGLAND**

The Veterans Business Outreach Center (VBOC) of New England provides entrepreneurial development services such as business training, counseling, mentoring, and referrals at no cost for eligible veterans owning and considering starting a business. Training opportunities, tailored counseling and mentoring are available in-person and online. The VBOC of New England is operated by the Center for Women & Enterprise.



The Center for Women & Enterprise is a nationally known nonprofit organization dedicated to helping people start and grow their businesses. CWE has worked with more than 46,000 Massachusetts, Rhode Island, New Hampshire and Vermont entrepreneurs since 1995. CWE also operates the Veterans Business Outreach Center of New England (VBOC of NE) that focuses on assisting veterans, active duty service members and their families with starting and growing their business.

# HELPING YOU SUCCEED

Arsenal - VBOC Trifold - DRAFT - 5.22.18 (DH).indd 2

The Veterans Business Outreach Center (VBOC) program is a one-stop shop for transitioning service members, veterans, and military spouses looking to start, purchase, or grow a business.

Counseling Services:

* Developing a Business Plan
* Generating Financial Projections
* Buying or Selling a Business
* Expanding a Business
* Creating a Marketing Strategy
* Managing Finances and Analyzing Costs
* Identifying Sources of Capital
* Business Growth Strategies
* Procuring Government Contracts
* Earning Business Certifications

# BUSINESS TOOLS AND RESOURCE REFERRALS

* Connection to mentors
* Referrals to other partners and programs
* Preparation to engage SBA lending institutions
* Access to market research databases
* Application assistance for federal and state contracting certification programs

Boots to Business is the entrepreneurship track of the Department of Defense’s Transitions Assistance Program offered on military installations worldwide.



Boots to Business Reboot is an extension of Boots to Business, delivering the same information and benefits to veterans, members of the National Guard and Reserves, and military spouses in a more accessible format.





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